

ANTI-MONEY LAUNDERING/ COMBATING FINANCING OF TERRORISM AND PROLIFERATION GUIDELINE

<u>For</u>

Financial Institutions Regulated by the Financial Services Commission



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GUIDANCE NOTE ON ANTI-MONEY LAUNDERING/COMBATING

FINANCING OF TERRORISM AND PROLIFERATION

EXECUTIVE SUMMARY

This document serves as a guide on regulations and codes of practice as mandated under the Money Laundering and Financing of Terrorism (Prevention and Control) Act, 2011-23 (MLFTA). The document contains sufficiently detailed guidance for an approach to guidelines related to customer due diligence for the non-bank financial sector. Furthermore, it is expected to provide the industry with some degree of clarity of what will be expected and how key aspects of the regulatory regime fit together. Under the MLFTA, reporting entities have a range of responsibilities, including:

- a. Developing and maintaining a risk assessment and risk-based anti-money laundering and the combating of the financing of terrorism and proliferation (AML/CFT & PF) programme;
- b. Customer identification and identity verification;
- c. Ongoing customer due diligence;
- d. Suspicious transaction reporting;
- e. Record keeping
- f. Auditing and annual reporting.

The risk-based approach which is discussed more thoroughly in later sections underpins the current regulatory regime. Financial institutions are expected to make decisions about how to manage and mitigate money laundering, terrorist financing and proliferation financing risks according to the size, nature and complexity of the organization.

An AML/CFT & PF programme sets out the internal policies, procedures and controls necessary to detect money laundering and financing of terrorism and to manage and mitigate the risk of it occurring. For the purposes of this guideline:

- policies set out expectations, standards and behaviour in a business;
- procedures are more detailed and set out day-to-day operations; and
- controls are tools that management use to ensure the business complies with policies and procedures.

The policies, procedures and controls that are implemented must be adequate and effective. They must be sufficiently robust to reasonably address the risks outlined in a registered entity's risk assessment. For example, if a financial institution rated a particular type of customer as "high risk" in the risk assessment, then your AML/CFT & PF programme should reflect this risk rating with adequate and effective policies, procedures and controls. This should include a policy to conduct enhanced due diligence on such customers, the procedures



for doing so and the controls necessary to ensure that the appropriate treatment follows.

The MLFTA requires reporting entities to develop a risk assessment and compliance programme that describes policies, procedures and controls aimed at meeting minimum requirements, and that adequately manages and mitigates the risks of money laundering and financing of terrorism. A risk-based approach offers flexibility to reporting entities to respond proportionately to identified risks. Well-targeted and prioritized anti-money laundering programme will deter money laundering and financing of terrorism activity.

This guideline is used to provide the industry with benchmarks for the proper functioning of their operations, and will be referenced by the FSC in the conduct of its supervisory role. Furthermore, guidance will assist reporting entities in determining how they may deal with meeting their obligations under the MLFTA. For the regulator, guidelines may be applied either universally or on a sector-specific basis. Managing consistency between sectors and ensuring there are no money laundering, terrorist financing or proliferation financing vulnerabilities is important. The document includes content for specific guidance which will be broadly consistent across sectors, and where appropriate, sector-specific guidance is provided.



INTERPRETATION

In the AML/CFT & PF Guideline, unless otherwise stated:

"account" means any facility or arrangement by which a financial institution does one or more of the following:

(a) accepts deposits of currency;

- (b) allows withdrawals of currency or transfers of currency between accounts;
- (c) pays cheques or payment orders drawn on a financial institution by, or collects cheques or payment orders on behalf of a person;
- (d) supplies a safety deposit box;

"authorised officer" means a person authorised to conduct an inspection pursuant to section 31 (1) of the MLFTA.

"Authority" means the Anti-Money Laundering Authority appointed by the Minister;

"beneficial owner" means refers to the natural person(s) who ultimately¹ owns or controls a customer² and/or the natural person on whose behalf a transaction is being conducted. It also includes those persons who exercise ultimate effective control over a legal person or arrangement;

"benefit" has the meaning assigned to it by section 4 of the Proceeds of Crime Act;

"business arrangement"

(a) means an arrangement, between 2 or more parties, the purpose of which is to facilitate a financial or other relevant transaction between the parties; and

(b) includes

(i) any related transaction between any of the parties and another person;

¹ Reference to "ultimately owns or controls" and "ultimate effective control" refer to situations in which ownership/control is exercised through a chain of ownership or by means of control other than direct control.

² This definition should also apply to beneficial owner of a beneficiary under a life or other investment linked insurance policy.



(ii) the making of a gift; and

(iii) the opening of an account;

"business transaction" includes a business arrangement and an occasional transaction;

"business transaction record" includes

(a) the identification records of parties to a business transaction and parties on whose behalf or for whose ultimate benefit a transaction is conducted;

(b) the method used by a financial institution to verify the identity of the parties referred to in paragraph (a);

(e) the date of the transaction;

(d) a description of the transaction sufficient to identify the nature, purpose and method of execution of the transaction;

(e) the total value of the transaction including the type and amount of currency involved;

(f) where the transaction involves a negotiable instrument, the name of the drawer of the instrument, the name of the institution on which it was drawn, the name of the payee, if any, the amount and date of the instrument, the number, if any, of the instrument and details of any endorsements appearing on the instrument;

(g) the type and identifying number of any account with the financial institution involved in the transaction;

(h) the details of any account used for the transaction including bank, branch and sort code;

(i) account files in respect of the transaction;

(j) business correspondence in respect of the transaction; and

(k) the name and address of the financial institution and of the officer, employee or agent of the financial institution who prepared the record;

"Commissioner" means the Commissioner of Police;

"Court" means the High Court;

"customer" means a person who



(a) seeks to enter or enters into a business arrangement with a financial institution; or(b) seeks to conduct or conducts an occasional transaction with a financial institution;

"customer identification data" includes an identification record;

"Director" means the Director of the Financial Intelligence Unit;

"document" means any record of information and includes:

(a) anything on which there is writing;

(b) anything on which there are marks, figures, symbols or perforations having a meaning for persons qualified to interpret them;

(e) anything from which sounds, images or writings can be reproduced with or without the aid of anything else; and

(d) a map, plan, drawing or photograph;

"financial institution" means

- (a) a person who conducts as a business one or more of the activities listed in the First Schedule of the MLFTA and includes:
 - (i) a person who engages in relevant insurance business;
 - (ii) a market actor, self-regulatory organisation, participant and issuer of securities within the meaning of the Securities Act;
 - (iii) a mutual fund and mutual fund administrator within the meaning of the Mutual Funds Act or any person who manages a mutual fund; and
 - (iv) a credit union within the meaning of the FSC Act

"financing of terrorism" means an offence set out in section 4 of the Anti-Terrorism Act;

"freeze" means to restrain any transaction in respect of or dealing in property;

"identification record" means:

- (a) in the case of a body corporate, society or other legal person
 - (i) certified copies of the certificate of incorporation, organisation, registration or



continuance, as the case may be, or any other certificate that is evidence of the creation, registration or continuance of the body corporate, society or other legal person as such, officially authenticated where the body corporate, society or other legal person was created in another country, and any other relevant documents, and any amendments thereto, filed with the Registrar of Corporate Affairs and Intellectual Property, the Registrar of Co-operatives or the Registrar of Friendly Societies, as the case may be; and

(ii) the name, address, nationality, occupation and business or principal activity, as the case may be, of the directors, shareholders, managers and members of the body corporate, society or other legal person, as the case may be, and such other evidence as may satisfy a financial institution that those persons are the persons they claim to be; and

(b) in the case of an individual, the name, address, nationality, occupation and business or principal activity, as the case may be, of the individual and such other evidence as may satisfy a financial institution that the individual is who the individual claims to be;

"licence" includes a certificate of registration or similar document issued by a regulatory entity;

"Minister" means the Attorney-General;

"money or value transmission service" means the business of accepting cash, cheques or any other monetary instrument or other means of storing value and paying a corresponding sum in cash or in another form to a beneficiary, by means of a communication, message or transfer or through a clearing system to which the money or value transmission service belongs;

"non-financial business entity or professional" means an entity referred to in the Second Schedule of the MLFTA

"occasional transaction" means a financial or other relevant transaction other than one conducted or to be conducted in the course of an existing business arrangement and includes a wire transfer;

"proceeds of crime" means any property .or benefit derived, obtained or realised directly or indirectly by any person from unlawful activity wherever committed and any other property



or benefit that is mingled with such property or benefit;

"property" includes money and all other property, real or personal, including things in action and other intangible or incorporeal property wherever situate and includes any interest in such property;

"public authority" means the head of a government department, regulatory authority or other public institution;

"regulatory authority" has the meaning assigned to it in Part II of the Third Schedule of the MLFTA

"relevant transaction" means an activity referred to in the Second Schedule of the MLFTA

"transaction" includes an attempted or aborted transaction;

"unlawful activity" means

(a) any activity that by the law of Barbados or any other country is a crime and is punishable by death or imprisonment for a period of not less than 12 months; and

(b) a scheduled offence as defined in section 3 of the Proceeds of Crime Act;

"wire transfer" means a transaction conducted or to be conducted on behalf of a person through a financial institution by electronic means with a view to making an amount of money available to the person or another beneficiary at another financial institution.



1.0 INTRODUCTION

The global threats of money laundering and the financing of terrorism have led financial sector regulators and financial institutions to strengthen their vigilance in support of the efforts of governments to more easily detect attempts to launder money and finance terrorism and to minimise the possibility that their jurisdictions or institutions become involved. Effective enforcement of policies to deter money laundering and the financing of terrorism must, inter alia, enhance the integrity of the financial system and reduce incentives for the commission of crime within Barbados.

The Financial Services Commission (FSC), in furtherance of its responsibility for the supervision of non-bank financial institutions and pursuant to its mandate provided by section 53 (1) (d) of the FSC Act and section 37 (1) of the MLFTA now issues a guideline to provide guidance to financial institutions on how they can fulfil their obligations in relation to the MLFTA. The "Interpretation" section of this document is not exhaustive, and in general, definitions appearing in the MLFTA apply *mutatis mutandis* to the Guideline.

The development and implementation of effective customer due diligence systems and monitoring mechanisms are essential to help combat money laundering and the financing of terrorism. This guideline sets out the expectations of the FSC in relation to the minimum standards for practices by all financial institutions and, together with the MLFTA, it will form an integral part of the framework used by the FSC in assessing how financial institutions implement their AML/CFT & PF policies.

Section 22 of the MLFTA obligates all financial institutions to comply with this guideline. The guideline contains both advisory and obligatory requirements. Financial institutions are permitted to implement alternative but effective measures where matters are framed in advisory terms. Administrative sanctions for non-compliance with the guideline are found at section 34 of the MLFTA Act and will be enforced pursuant to section 37 (4) of this Act.



2.0 APPLICATION

This guideline³ applies to financial institutions as defined in the "Interpretation" section of this guideline. These institutions must ensure that, at a minimum, this guideline is also implemented in their branches and subsidiaries abroad and where permitted in the host country, ensure that these operations apply the higher of local and host standards. In accordance with section 37 of the MLFTA the regulator holds primary responsibility for ensuring compliance with the Act and financial institutions must inform the FSC if the local applicable laws and regulations prohibit the implementation of this Guideline.

3.0 MONEY LAUNDERING AND FINANCING OF TERRORISM

3.1 Money Laundering

Money laundering has been defined as the act or attempted act to disguise the source of money or assets derived from criminal activity. It is the effort to transform "dirty" money, into "clean" money. The money laundering process often involves:

- i. The **placement** of the proceeds of crime into the financial system, sometimes by techniques such as structuring currency deposits in amounts to evade reporting requirements or co-mingling currency deposits of legal and illegal enterprises;
- ii. The **layering** of these proceeds by moving them around the financial system, often in a complex series of transactions to create confusion and complicate the paper trail; and
- iii. **Integrating** the funds into the financial and business system so that they appear as legitimate funds or assets.

3.2 Financing of Terrorism

Terrorism is the act of seeking for political, religious or ideological reasons to intimidate or compel others to act in a specified manner. A successful terrorist group, much like a criminal organization, is generally able to obtain sources of funding and develop means of obscuring the links between those sources and the uses of the funds. While the sums needed are not always large and the associated transactions are not necessarily complex, terrorists need to ensure that funds are available to purchase the goods or services needed to commit terrorist acts. In some cases, persons accused of terrorism may commit crimes to finance their activities and hence transactions related to terrorist financing may resemble money laundering.

³ For the purposes of this guideline, general references to money laundering should be interpreted as references to money laundering and/or the financing of terrorism.



The FATF Recommendations places obligations on countries as it relates to terrorist financing in the context of national cooperation and coordination (Recommendation 2), confiscation and provisional measures (Recommendation 4), and targeted financial sanctions related to terrorism and terrorist financing (Recommendation 6). The latter is applicable to all United Nations Security Council resolutions (UNSCRs) applying targeted financial sanctions relating to the financing of terrorism. The Bank's role is to safeguard against access to financing by individuals and entities who may be involved in or supporting terrorism.

3.3 Financing of Proliferation (FP) of Weapons of Mass Destruction

The FATF defines proliferation financing as "the act of providing funds or financial services which are used, in whole or in part, for the manufacture, acquisition, possession, development, export, trans-shipment, brokering, transport, transfer, stockpiling or use of nuclear, chemical or biological weapons and their means of delivery and related materials (including both technologies and dual use goods used for non-legitimate purposes), in contravention of national laws or, where applicable, international obligations.4"

Proliferation of weapons of mass destruction can take many forms, but ultimately involves the transfer or export of technology, goods, software, services or expertise that can be used in programmes involving nuclear, biological or chemical weapons, and their delivery systems (such as long range missiles).

3.4 International Initiatives

The FATF Forty Recommendations were revised in February 2012, and renamed the International Standards on Combating Money Laundering and the Financing of Terrorism & Proliferation – The FATF Recommendations. The Recommendations were since updated in February 2013 R.37 & R.40 (mutual legal assistance and other forms of international cooperation); October 2015 (Interpretative Note to R.5 on foreign terrorist fighters); June 2016 (R.8 and its Interpretative Note on non-profit organizations); October 2016 (Interpretative Note to R.5 on terrorist financing offence); June 2017 (Interpretive Note to R.7 on targeted financial sanctions related to proliferation); November 2017 (R.21 on tipping-off and confidentiality and Interpretive Note to R.18 on internal controls and foreign branches and subsidiaries); February 2018 (R.2 on national cooperation and coordination); and October 2018 (R.15 on new technologies).

The FATF normally issues Guidance and Best Practices Papers to assist countries in implementing the Recommendations. The growing body of work includes Guidance on *AML/CFT-related Data & Statistics*; *Combating the Abuse of Non-Profit Organizations*; *Transparency and Beneficial Ownership*; *Politically Exposed Persons*; *Risk Based*

⁴ http://www.fatfgafi.org/topics/methodsandtrends/documents/typologiesreportonproliferationfinancing.html



Approach to Prepaid Card, Mobile Payments and Internet-Based Payment Services; Risk-Based Approach to Combating Money Laundering and Terrorist Financing; Counter Proliferation Financing – The Implementation of Financial Provisions of United Nations Security Council Resolutions to Counter the Proliferation of Weapons of Mass Destruction; and Risk-Based Approach to Virtual Assets and Virtual Asset Service Providers.

Financial institutions should keep abreast of developments in the international standard and refine their programmes accordingly.

4.0 LEGISLATIVE AND REGULATORY FRAMEWORK

The Government of Barbados has enacted several pieces of legislation aimed at preventing and detecting drug trafficking, money laundering, terrorist financing and other serious crimes. These include:

- Drug Abuse (Prevention and Control) Act, 1990-14, CAP131;
- Drug Abuse (Amendment) (Prevention and Control) Act;
- Proceeds and Instrumentalities of Crime Act, 2019;
- Mutual Assistance in Criminal Matters Act, 1992, CAP140A;
- Anti-Terrorism Act CAP 158;
- Anti-Terrorism (Amendment) Act, 2015 and 2019⁵
- Money Laundering and Financing of Terrorism (Prevention and Control) Act, 2011-23;
- Money Laundering and Financing of Terrorism (Prevention and Control) (Amendment) Act, 2019-22
- Transnational Organised Crime (Prevention and control) Act, 201-3; and
- Criminal Assets Recovery Fund Act, 2016.

The MLFTA indicates that a financial institution engages in money laundering if it fails to take reasonable steps to implement or apply procedures to control or combat money laundering, and it confers responsibility for the supervision of financial institutions⁶ to the Authority, which was established in August 2000. A Financial Intelligence Unit (FIU) has been established as the office of the Authority. As the office of the Authority and as a member of the Egmont Group of FIUs, the FIU's responsibilities include:

⁵ There are consequential amendments to the MLFTA.

⁶ Offences and penalties under the MLFTA .



- i. Receiving suspicious or unusual transactions reports from Financial Institutions (FIs) and Designated Non-Financial Business Entities and Professionals (DNFBPs);
- ii. Analysing suspicious or unusual transactions reports;
- iii. Instructing FIs and DNFBPs to take steps that would facilitate an investigation; and
- iv. Providing training to FIs and DNFBPs in respect of record keeping obligations and reporting obligations under the MLFTA.

Where a financial institution is uncertain about how to treat an unusual or suspicious transaction, it is strongly urged to speak directly to the FIU for preliminary guidance and then make a report as appropriate. Where the FIU suspects on reasonable grounds that a transaction involves the proceeds of crime, the FIU will send a report for further investigation to the Commissioner of Police.

Financial institutions should expect supervisory and regulatory agencies to review their AML/CFT & PF framework and their compliance with the MLFTA through offsite and onsite examinations. Where deficiencies are identified in the policy framework or operations of the control framework for managing the financial institution's AML/CFT & PF programme, appropriate corrective procedures will be implemented.

From time to time the FSC, in conjunction with the AMLA, will amend this guideline, but financial institutions must, as part of their risk management practices, stay current with emerging developments as they relate to AML/CFT & PF and upgrade their AML/CFT & PF programme where necessary.

5.0 THE ROLE OF THE BOARD AND SENIOR MANAGEMENT

Financial institutions must see AML/CFT & PF as part of their overall risk management strategy. Money laundering, terrorist financing and financing of proliferation expose a financial institution to transaction, compliance and reputation risk. For financial institutions convicted of money laundering or terrorist financing, there are considerable costs. Financial institutions therefore must establish an effective AML/CFT & PF programme that minimises these risks and potential costs.

The Board of Directors has ultimate responsibility for the effectiveness of the financial institution's AML/CFT & PF framework. Section 5(2)(b) of the MLFTA establishes that a financial institution engages in money laundering where the financial institution fails to take reasonable steps to implement or apply procedures to control or combat money laundering. Section 4 of the Anti-Terrorism (Amendment) Act, 2019 establishes the circumstances where a financial institution engages in terrorism financing. The Board has an oversight role designed to ensure inter alia, that there is compliance with all the relevant laws and regulations and international standards. Such compliance must assist in the detection of



suspicious transactions and permit the creation of an audit trail if an investigation is deemed necessary.

Directors and senior management must be aware that:

- i. The use of a group wide policy does not absolve directors of their responsibility to ensure that the policy is appropriate for the financial institution and compliant with Barbadian law, regulations and guidelines. Failure to ensure compliance by the financial institution with the requirements of the MLFTA may result in significant penalties for directors and the financial institution. This includes information and analysis of transactions and activities which appear unusual (if such analysis was done). Similarly, branches and subsidiaries should receive such information from these group level functions when relevant and appropriate for risk management;
- ii. Subsidiaries and branches of financial institutions including those domiciled outside of Barbados are expected to, at a minimum, comply with the requirements of Barbados MLFTA and this guideline;
- iii. Where some of a financial institution's operational functions are outsourced, the financial institution retains full responsibility for compliance with local laws, regulations and guidelines; and
- iv. AML/CFT programmes must include adequate safeguards on the confidentiality and use of information exchanged, including the prevention of tipping-off.

Directors must therefore demonstrate their commitment to an effective AML/CFT & PF programme by:

- i. Understanding the statutory duties placed upon them, their staff and the entity itself;
- ii. Approving AML/CFT & PF policies and procedures that are appropriate for the risks faced by the financial institution. Evidence of consideration and approval of these policies must be reflected in the board minutes;
- iii. Appointing an individual within the organisation for ensuring that the financial institution's AML/CFT & PF procedures are being managed effectively; and
- iv. Seeking assurance that the financial institution is in compliance with its statutory responsibilities as it relates to AML/CFT & PF. This includes reviewing the reports from Compliance on the operations and effectiveness of compliance systems. See Section 8.0.

Senior management is responsible for the development of sound risk management programmes and for keeping directors adequately informed about these programmes and their effectiveness. These programmes, which should be designed to permit a sound knowledge of a customer's business and pattern of financial transactions and commitments, must be



formally documented and, at a minimum, irrespective of whether the financial institution receives funds from third parties or not, must provide for:

- i. The development of internal policies, procedures and controls for inter alia:
 - a. The opening of customer accounts and verification of customer identity;
 - b. Establishing business relations with third parties (including custodians, fund managers, correspondent banks, business introducers);
 - c. Determining business relationships that the financial institution will not accept;
 - d. The timely detection of unusual and suspicious transactions, and reporting to the Authority;
 - e. Internal reporting; and
 - f. Record retention.
- ii. The recruitment of a level of staff, appropriate to the nature and size of the business, to conduct identification and research of unusual transactions, as well as the reporting of suspicious activities;
- iii. An ongoing training programme designed to ensure adherence by employees to the legal and internal procedures, and familiarity with the dangers they and the business entity face and on how their job responsibilities can encounter specified money laundering, terrorist financing and proliferation financing risks;
- iv. Designation of a compliance officer at an appropriate level of authority, seniority and independence to coordinate and monitor the compliance program, receive internal reports and issue suspicious transaction reports to the FIU
- v. Establishment of management information/reporting systems to facilitate aggregate and group wide monitoring;
- vi. An effective independent risk-based oversight function to test and evaluate the compliance program; and
- vii. Screening procedures for hiring, and on-going systems to promote high ethical and professional standards to prevent the financial institution from being used for criminal activity.

Policies should be periodically reviewed for consistency with the business model, and product and service offering. Special attention must be paid to new and developing technologies.



5.1 RISK-BASED APPROACH

Other than section 6.8 of this guideline where reduced due diligence may be warranted and some procedures may not be necessary, financial institutions should develop programmes against money laundering and the financing of terrorism financing. These programmes should include:

- i. The risk rating of customers;
- ii. The development of internal policies, procedures and controls, including appropriate compliance management arrangement, and adequate screening procedures to ensure high standards when hiring employees;
- iii. Record-keeping procedures;
- iv. An appropriate employee education and training programme;
- v. An audit function to test the system; and
- vi. A Know Your Customer (KYC) and customer due diligence process

Every financial institution is required to develop and implement a risk rating framework which is approved by its Board of Directors as being appropriate for the type of products offered by the financial institution, and capable of assessing the level of potential risk each client relationship poses to the financial institution.

The risk rating framework should include:

- i. The differentiation of client relationships by risk categories (such as high, moderate or low);
- ii. The differentiation of client relationships by risk factors, such as products, client type/profession, country of domicile, complexity of ownership and legal structure, source of business, type of assets, size and volume of transactions;
- iii. The type of transactions (e.g. cash transactions, adherence to client activity profile);
- iv. The KYC documentation and due diligence information requirements appropriate for each risk category and risk factor; and
- v. A process for the approval of the downgrading/upgrading of risk ratings.

The FSC recognises the diversity of the institutions it regulates and it will seek to establish that, overall, processes appropriate to institutions are in place and operating effectively. Notwithstanding the risk rating framework highlighted above, all registered entities should therefore design an AML/CFT & PF framework that satisfies the needs of their institution, taking into account:

i. The nature and scale of the business;



- ii. The complexity, volume and size of transactions;
- iii. The degree of risk associated with each area of operation;
- iv. Type of customer (e.g. whether ownership is highly complex, whether the customer is a PEP, whether the customer's employment income supports account activity, whether customer is known to other members of the financial group);
- v. Type of product/service (e.g. regular savings, one-off transaction, mortgage, annuity contract, brokerage account);
- vi. Delivery channels (e.g. whether internet business, wire transfers to third parties, remote cash withdrawals);
- vii. Geographical area (e.g. whether business is conducted in or through jurisdictions with high levels of drug trafficking or corruption, whether the customer is subject to regulatory or public disclosure requirements);
- viii. The ML/FT national risk assessment of Barbados;
 - ix. The internal audit and regulatory findings; and
 - x. Value of account and frequency of transactions.

In keeping with section 17 of the MLFTA, financial institutions must apply customer due diligence standards on a risk-sensitive basis depending on the type of customer, business relationship or transaction. Reduced due diligence – explained in section 6.8 of this guideline - is acceptable for example, where information on the identity of the customer or beneficial owner is publicly available or where checks and controls exist elsewhere in national or institution group systems. Alternatively, financial institutions must apply enhanced due diligence to customers where the risk of being used for money laundering or terrorist financing is high. Efforts to achieve the objectives of the MLFTA are likely to be most effective at the point where attempts to launder money first make contact with the overall financial system. The most obvious examples of this are where cash, endorsed and unrestricted third-party cheques or bearer securities are involved. There are two issues which follow from this. Firstly, designated bodies who are involved at this "front line" point have a responsibility to be particularly diligent in establishing identity, where appropriate, and being vigilant in relation to suspicious activity. Once past this "front line" point it becomes progressively more difficult for illicit activity to be spotted. Secondly, in the case of designated bodies involved downstream in handling relevant transactions, due recognition may be given to the fact that the person introduced or counterparty has already been identified in accordance with the provisions of this guideline by the introducing designated body. The purpose of this is to avoid unnecessary duplication of effort and recognises that all of an audit trail is unlikely to reside within one designated body alone or is impractical to implement.

In view of the foregoing, financial institutions must document a risk-based approach in their AML/CFT & PF programmes. This approach requires an assessment of the risk posed by the



nature of the business and the implementation of appropriate mitigation measures, while maintaining an overall effective programme. This must be evidenced by categorisation of the customer base, products and services by risk rating (e.g. low, medium, and high) and identification of assigned actions by risk types.

While each financial institution will determine the number and name of risk categories, the fundamental issue is for the adoption of reasonable criteria for assessing risks. Typologies of money laundering, terrorist financing and proliferation financing schemes are available⁷ to assist in risk categorisation.

Financial institutions must ensure that systems are in place to periodically test the accuracy of the assignment of the customer base to risk categories and that the requisite due diligence is being followed. In addition, financial institutions must periodically review their risk categories as typologies evolve on practices by money launderers and terrorists.

6.0 CUSTOMER DUE DILIGENCE

Customer due diligence is an essential element of the effort to prevent the financial system from being used to perpetrate money laundering, terrorist financing and proliferation financing. Financial institutions are ultimately responsible for verifying the identity of their customers. In this regard, financial institutions must avoid the acceptance of anonymous accounts or accounts in fictitious names. If financial institutions maintain numbered accounts, they must ensure compliance with this guideline.

As part of their due diligence process, financial institutions must:

- i. Establish procedures for obtaining identification information on new and existing customers so as to be satisfied that a prospective customer is who he claims to be;
- ii. Use reasonable measures to verify and adequately document the identity of the customer or account holder at the outset⁸ of a business relationship. This process must include, where appropriate:
 - a. Taking reasonable measures to understand the ownership and control structure of the customer;
 - b. Obtaining information on the purpose and intended nature of the business relationship, the source of funds, and source of wealth, where applicable; and
 - c. Discontinuing the transaction, if customer documentation information is not forthcoming at the outset in the disclosure of the relationship.

⁷ For example, www.fatf-gafi.org.

⁸ For the purpose of this guideline, the outset of the relationship is the earlier of acceptance of the signed application / proposal, or the first receipt of funds from the customer.



- iii. Employ enhanced due diligence procedures for high risk customers or transactions (Section 6.4);
- iv. Update identification records, on a risk-focussed basis, to ensure that all existing customer records are current and valid and conform to any new requirements (Section 6.7);
- v. Monitor account activity throughout the life of the business relationship in accordance with section 16 of the MLFTA; and
- vi. Review the existing records if there is a material change in how the account is operated or if there are doubts about previously obtained customer identification data.

For the purposes of this guideline, the financial institution must seek to identify the customer and all those who exercise control over the account/transaction. A customer includes:

- i) A person or entity that maintains an account with the financial institution;
- ii) A person or entity on whose behalf an account is maintained i.e. beneficial owner;
- iii) The beneficiaries of transactions conducted by professional intermediaries such as lawyers, accountants, notaries, business introducers or any other professional service providers; or
- iv) Any person or entity connected with a financial transaction that can pose a significant risk to the financial institution, including persons establishing business relations, purporting to act on behalf of a customer or conducting transactions such as:
 - Opening of deposit accounts;
 - The sale of a life insurance product
 - Entering into fiduciary transactions;
 - Requesting safe custody facilities; and
 - Occasional transactions exceeding thresholds as discussed below or linked transactions under this benchmark.

Section 2 of the MLFTA defines an occasional transaction as a financial or other relevant transaction other than one which is conducted or to be conducted in the course of an existing business arrangement. For the purpose of this guideline, an occasional transaction, such as the exchange of coins for cash is one that is conducted by a person without an account or facility at the financial institution.

Due diligence must be undertaken on, inter alia:

• Occasional transactions over BDS\$10,000 or its equivalent in foreign currency, whether conducted in a single or multiple operations that appear to be linked.



The extent of identity information and verification of occasional transactions below these thresholds⁹ is dependent on the materiality of the transaction and the degree of suspicion.

In such circumstances, at a minimum, a financial institution must:

- a. Identify and verify¹⁰ the persons conducting occasional transactions below the above thresholds;
- b. Maintain an effective system to monitor for abuse of occasional transactions; and
- c. Establish clear instructions for the timely reporting of unusual and suspicious occasional transactions.

In effecting the due diligence process, financial institutions must:

- i) Whenever possible, require prospective customers to be interviewed in person. Exceptions to this are outlined in Sections 6.4.3, 6.4.4 and 6.8;
- ii) In verifying customer identity, use official or other reliable source documents, data or information to verify the identity of the beneficial owner prior to opening the account or establishing the business relationship. Identification documents which do not bear a photograph or signature and which are easily obtainable (e.g. birth certificate) are not acceptable as the sole means of identification. Verification may involve the use of external electronic databases.
- iii) In instances where original documents are not available, only accept copies that are certified by an approved person. Approved persons must print their name clearly, indicate their position or capacity together with a contact address and phone number and date when the approval was written;
- iv) If the documents are unfamiliar, take additional measures to verify that they are genuine e.g. contacting the relevant authorities; and
- v) Determine through a risk analysis of the type of applicant and the expected size and activity of the account, the extent and nature of the information required to open an account. Examples of documentation for different types of customers are set out in Sections 6.1 to 6.4.

Generally, financial institutions must not accept funds from prospective customers unless the

⁹ See Section 8.0 for discussion on profiling and transaction limits.

¹⁰ At a minimum, identification information may consist of the customer's name and address, which is verified by valid photobearing ID with a unique identifier.



necessary verification has been completed. In exceptional circumstances, where it would be essential not to interrupt the normal conduct of business (e.g. non face-to-face business and securities transactions), verification may be completed after establishment of the business relationship. Should financial institutions determine this to be an acceptable risk, they must retain control of any funds received until verification requirements have been met. If the requirements are not met, and the financial institution determines that the circumstances give rise to suspicion, it must make a report to the Authority (See Section 7).

Where there is a suspicion that a transaction relates to money laundering or the financing of terrorism, financial institutions should be cognizant of tipping off a customer when conducting due diligence. The financial institution should make a business decision whether to open the account or execute the transaction as the case may be, but a suspicious report should be submitted to the Authority.

6.1 Personal Customer

A financial institution must obtain relevant information on the identity of its customer and seek to verify some of the information on a risk basis, through the use of reliable, independent source documents, data or information to prove to its satisfaction that the individual is who that individual claims to be. See Section 2 of the MLFTA. The basic information must include:

- a. True name and permanent residential address;
- b. Valid photo-bearing identification, with unique identifier, (e.g. passport, national identification card, driver's licence);
- c. Date and place of birth and nationality (if dual, must be indicated);
- d. Occupation;
- e. Contact details e.g. telephone number, fax number and e-mail address;
- f. Purpose of the account; and
- g. Signature.

In addition, the financial institution may obtain any other information deemed appropriate and relevant e.g. source of funds and estimated account turnover.

The financial institution must determine the degree of verification to be undertaken on a risk basis. In some instances, verification may be satisfied by maintaining current government-issued photo-bearing identification with a unique identifier (e.g. passport, or a national identification card).



Where a customer is unable to produce original documentation needed for identification or verification, copies may be accepted if certified or notarized.

6.1.1 Unavailability of Identity Documents

There may be circumstances where some types of customers are unable to supply the identity documents at Section 6.1. Such customers include the elderly, the disabled, students, minors and individuals dependent on the care of others. Financial institutions must determine what alternate identification documentation to accept and verification to employ. Where applicable, the following must be among documentation obtained:

- a) A certified or notarized letter or statement that the person is who he/she states;
- b) Confirmation of identity from another regulated institution in a jurisdiction with equivalent standards;
- c) Confirmation(s) from the student's workplace, school, college or university; and
- d) Identity information on the adult opening the account, and a birth certificate, or national registration card for the account holder.

6.2 Corporate Customer

To satisfy itself as to the identity of the customer, the financial institution must obtain:

- a. Name of corporate entity;
- b. Principal place of business and registered office;
- c. Mailing address;
- d. Contact telephone and fax numbers;
- e. Identity information (See Section 6.1) on the beneficial owners of the entity. This information must extend, as far as practicable, to identifying those who ultimately own and control the company and must include anyone who is giving instructions to the financial institution to act on behalf of the company. However,
 - i. If the company is publicly listed on a recognised stock exchange and not subject to effective control by a small group of individuals, identification on shareholders is not required;
 - ii. If the company is a private, identity must be sought on persons with a minimum of 10% shareholding.
- f. Identity information (See Section 6.1) on directors and officers who exercise



effective control over the business and are in a position to override internal procedures / control mechanisms and, the signatories to accounts of a financial nature;

- g. Description and nature of business;
- h. Purpose of the account, source of funds and the estimated account activity;
- i. Certified copy of the Certificate of Incorporation, authenticated where the body is incorporated outside of Barbados, or Certificate of Continuance pursuant to Section 352 or 356.2 of the Companies Act or Certificate of Registration where the body was incorporated abroad but registered under the Companies Act;
- j. Certified Copy of the Memorandum and Articles of Association, Articles of Incorporation and any other documents of the entity;
- k. By-laws and any relevant corporate documents filed with the Registrar of Corporate Affairs and Intellectual Property;
- 1. Board resolution authorising the opening of the account and conferring authority on signatories to the account; and
- m. Recent financial information or audited statements if applicable.

In addition, the financial institution may obtain any other information deemed appropriate. For example, where it is deemed necessary, a financial institution may also request the financial statements of parent or affiliate companies, or seek evidence that the entity is not in the process of being dissolved or wound-up. It should request this information, particularly for non-resident companies, where the corporate customer has no known track record, is not highlighted in section 6.8 of this guideline, or it relies on established affiliates for funding.

6.3 Partnership/Unincorporated Business

Partnerships and unincorporated businesses must meet the relevant requirements set out in Section 6.1. Each partner must be identified as well as immediate family members with ownership control. In addition to providing the identification documentation for partners/controllers and authorised signatories, where a formal partnership arrangement exists, there must be a mandate from the partnership authorising the opening of an account.

6.4 Enhanced Due Diligence

A financial institution may determine that a customer is high risk because of the customer's business activity, ownership structure, nationality, residence status, anticipated or actual volume and types of transactions. A financial institution may be wary of doing business with persons from countries where, for example, it is believed that there is a high level of drug trafficking or corruption and greater care may be needed in establishing and



maintaining the relationship or accepting documentation from such countries.

Financial institutions should observe the Public Statements issued by the FATF and CFATF as it relates to business relationships and transactions with natural and legal persons, and financial institutions from listed countries. Financial institutions are also required to observe the list of countries published by any competent authority which lists countries that are non-compliant or do not sufficiently comply with FATF recommendations.

In order to mitigate the risks, financial institutions should apply appropriate countermeasures to any country that appears on the list or when called upon to do so by FATF and CFATF. Such countermeasures may include:

- 1. Requiring financial institutions to apply specific elements of enhanced due diligence;
- 2. Prohibiting financial institutions from establishing subsidiaries, branches or representative offices in the country concerned, or otherwise taking into account the fact that the relevant subsidiary, branch or representative office would be in a country that does not have adequate AML/CFT & PF systems;
- 3. Limiting business relationships or financial transactions with the identified country or persons in that country;
- 4. Prohibiting financial institutions from relying on third parties located in the country concerned to conduct elements of the CDD process;
- Requiring increased supervisory examination and/or external audit requirements for branches and subsidiaries of financial institutions based in the country concerned; and
- 6. Requiring increased external audit requirements for financial groups with respect to any of their branches and subsidiaries located in the country concerned.

The financial institution's policy framework must therefore include a description of the types of customers that are likely to pose a higher than average risk and procedures for dealing with such applications. High-risk customers must be approved by senior management and stringent documentation, verification and transaction monitoring procedures must be established. Applying a risk-based approach, enhanced due diligence for high risk accounts may include, where deemed relevant, and with more frequency than applied for low risk customers:

- a) An evaluation of the principals;
- b) A review of current financial statements;
- c) Verification of the source of funds;
- d) Verification of source of wealth;
- e) The conduct of reference checks;
- f) Checks of electronic databases; and



g) Periodic reporting to the Board about high risk accounts.

Types of situations requiring enhanced due diligence are indicated in the subsequent subsections.

6.4.1 Trust Clients

Financial institutions must take reasonable measures to obtain information about the true identity of the persons on whose behalf an account is opened or a transaction is conducted. This applies especially if there are any doubts as to whether or not these clients or customers are acting on their own behalf.

At a minimum, the financial institution must obtain the following¹¹: -

- a. Name of trust;
- b. Nature / type of trust;
- c. Country of establishment;
- d. Identity of the trustee(s), settlor(s), protector(s)/controller(s) or similar person holding power to appoint or remove the trustee and where possible the names or classes of beneficiaries;
- e. Identity of person(s) with powers to add beneficiaries, where applicable; and
- f. Identity of the person providing the funds, if not the ultimate settlor.

Depending on the type or nature of the trust, it may be impractical to obtain all of the above at the onset of the relationship e.g. unborn beneficiaries. In such cases, discretion must be exercised and documented in a manner consistent with the requirements in this guideline. In all circumstances, there must be verification of beneficiaries before the first distribution of assets. Further, verification of protectors/controllers must be undertaken the earlier of the first instance of exercise of power conferred by the trust instrument or the issue of instruction to an advisor to provide advice.

Ongoing due diligence must be applied in the context of changes in any of the parties to the trust, revision of the trust, addition of funds, investment of trust funds or distribution of trust assets/provision of benefits out of trust assets. Obtaining a copy of the creating instrument and other amending or supplementing instruments satisfies verification of the identity of the trust.

¹¹ These minimum requirements apply whether the financial institution is a named trustee or is providing services to a trust.



Financial institutions are required to inform the FIU and the FSC when applicable laws and regulations in the domicile where trusts are established, prohibit the implementation of this guideline.

6.4.2 Non-Profit Organisations (NPOs)

NPOs differ in size, income, structure, legal status, membership and scope. They engage in raising or disbursing funds for charitable, religious, cultural, educational, social or fraternal purposes or for carrying out other types of "good works". NPOs can range from large regional, national or international charities to community-based self-help groups. They also include research institutes, churches, clubs, and professional associations. They typically depend in whole or in part on charitable donations and voluntary service for support. While terrorist financing may occur through small, non-complex transactions, enhanced due diligence may not be necessary for all clients that are small organisations, dealing with insignificant donations for redistribution among members. Financial institutions must therefore, determine the risk level of activities in which the NPO is engaged.

To assess the risk, a financial institution must focus inter alia on:

- a. Purpose, ideology or philosophy;
- b. Geographic areas served (including headquarters and operational areas);
- c. Organisational structure;
- d. Donor and volunteer base;
- e. Funding and disbursement criteria (including basic beneficiary information);
- f. Record keeping requirements; and
- g. Its affiliation with other NPOs, Governments or groups.

The financial institution must also include the following in the identity records:

- a) Evidence of registration of the home and local operation, where applicable;
- b) Identity of all signatories to the account; and
- c) Identity of board members and trustees, where applicable.

As part of the verification process, financial institutions must confirm that the organisation is registered under the appropriate laws and with the tax authorities and must carry out due diligence against publicly available terrorist lists. As part of ongoing monitoring activity, financial institutions must examine whether funds are being sent to high-risk countries.



6.4.3 Non Face-to-Face Customers

The rapid growth of financial business by electronic means increases the scope for non-face -to-face business and increases the risk of criminal access to the financial system. Customers may use the Internet, the mail service or alternative means because of their convenience or because they wish to avoid face-to-face contact. Consequently, special attention must be paid to risks associated with new and developing technologies. Customers may complete applications but financial institutions must satisfy the requirements in this section before establishing a business relationship.

When accepting business from non-face-to-face customers, in order to prove to its satisfaction that the individual is who that individual claims to be, financial institutions shall:

- a. Obtain documents certified by approved persons;
- b. Ensure that all company documents are signed by the Company Secretary;
- c. Request additional documents to complement those which are required for face-toface customers, including more than one photo bearing ID;
- d. Make independent contact with the customer, for example by telephone on a listed business or other number; and
- e. Request third party introduction e.g. by an introducer as noted in Section 6.4.4.

In addition, the financial institution may:

- a) Carry out employment checks (where applicable) with the customer's consent through a job letter or verbal confirmation on a listed business or other number;
- b) Require the first payment to be carried out through an account in the customer's name with another bank subject to equivalent customer due diligence standards; and
- c) Obtain any other information deemed appropriate.

Where initial checks fail to identify the customer, additional checks must be independently confirmed and recorded. If the prospective customer is required to attend a branch to conduct the first transaction, or to collect account documentation or credit/debit cards, then valid photo bearing identification must be obtained at that time.

Where a financial institution or its subsidiary initiates transactions in its role as a securities broker or in the sale of mutual funds without establishing face-to-face contact and obtaining all of the relevant documentation, it must make all efforts to obtain such information as soon as possible. In accepting such transactions, financial institutions must:



- i. Set limits on the number and aggregate value of transactions that can be carried out;
- ii. Indicate to customers that failure to provide the information within a set timeframe, may trigger the termination of the transaction; and
- iii. Consider submitting a suspicious report.

6.4.4 Introduced Business

A financial institution may rely on other regulated third parties to introduce new business in whole or in part but the ultimate responsibility remains with the financial institution for customer identification and verification. Financial institutions must:

- a. Document in a written agreement the respective responsibilities of the two parties;
- b. Satisfy itself that the financial institution or introducer has in place KYC practices at least equivalent to those required by Barbados law and the financial institution itself;
- c. Obtain copies of the due diligence documentation provided to the introducer prior to the commencement of the business relationship;
- d. Satisfy itself that an introducer continues to conform to the criteria set out above (e.g. conduct periodic reviews);
- e. Consider terminating the relationship where an introducer fails to provide the requisite customer identification and verification documents; and
- f. Consider terminating the relationship with an introducer who is not within the financial institution's group, where there are persistent deviations from the written agreement.

When a prospective customer is introduced from within a financial institution's group, provided the identity of the customer has been verified by the introducing regulated parent company, branch, subsidiary or associate in line with the standards set out in the guideline, it is not necessary to re-verify the identification documents unless doubts subsequently arise about the veracity of the information. The financial institution must however, retain copies of the identification records in accordance with the requirements in the MLFTA. Financial institutions must obtain written confirmation from a group member confirming completion of verification.

6.4.5 Professional Service Providers



Professional service providers act as intermediaries between clients and the financial institution and they include lawyers, accountants and other third parties that act as financial liaisons for their clients. When establishing and maintaining relationships with professional service providers, a financial institution must:

- a. Adequately assess account risk and monitor the relationship for suspicious or unusual activity;
- b. Understand the intended use of the account, including the anticipated transaction volume, products and services used, and geographic locations involved in the relationship; and
- c. Obtain the identity of the beneficial owners of the client funds where it is not satisfied that the intermediary has in place due diligence procedures equivalent to the standard of this guideline.

Where pooled accounts are managed by:

- a. Providers on behalf of entities such as mutual funds and pension funds; or
- b. Lawyers or stockbrokers representing funds held on deposit or in escrow for several individuals, and funds being held are not co-mingled (i.e. there are sub-accounts), the financial institution must identify each beneficial owner. Where funds are co-mingled, the financial institution must take reasonable measures to identify the beneficial owners. Subject to the FSC's approval, the latter is not required where the provider employs at a minimum, equivalent due diligence standards as set out in this guideline, and has systems and controls to allocate the assets to the relevant beneficiaries. Financial institutions must apply the criteria at Section 6.4.4 in conducting due diligence on providers.

Financial institutions must observe guidance from the FIU regarding attorney-client accounts.

6.4.6 Politically Exposed Persons (PEPs)

Concerns about the abuse of power by public officials for their own enrichment and the associated reputation and legal risks, which financial institutions may face, have led to calls for enhanced due diligence on such persons. The FATF has further categorised the definition of a PEP as either foreign or domestic, and recommends a commensurate level of AML due diligence. A foreign PEP is an individual who has been entrusted with prominent public functions by a foreign country, for example Heads of State, or of government, senior politicians, senior government, judicial or military officials, senior executives of state-owned corporations, or important political officials. Domestic PEPs are individuals who are



or who have been entrusted domestically with prominent public functions, for example Heads of State, or of government, senior politicians, senior government, judicial or military officials, senior executives of state-owned corporations, or important political officials. Also it must be noted that persons who have been entrusted with a prominent function within an international organisation refers to members of senior management such as directors, deputy directors and members of the board or equivalent functions must also be duly considered. The definition of a PEP is not intended to cover middle ranking or more junior individuals in the foregoing categories. However, identifying PEPs can be problematic.

Beneficial owner is defined in the FATF 40 Recommendations to "refer to the natural person(s) who ultimately owns or controls a customer and/or the person on whose behalf a transaction is being conducted. It also incorporates those persons who exercise ultimate effective control over a legal person or arrangement."

Financial institutions should be required, in relation to foreign politically exposed persons (PEPs) (whether as customer or beneficial owner), in addition to performing normal customer due diligence measures, to:

- i. Have appropriate risk managements systems to determine whether the customer or the beneficial owner is a politically exposed person;
- ii. Obtain senior management approval for the establishing (or continuing, for existing customers) such business relationships;
- iii. Take reasonable measures to establish the source of wealth and source of funds; and
- iv. Conduct enhanced ongoing monitoring of the business relationship.

Financial institutions should be required to take reasonable measures to determine whether a customer or beneficial owner is a domestic PEP or a person who is or has been entrusted with a prominent function by an international organisation. In cases of a higher risk business relationship with such persons, financial institutions should be required to apply the measures referred to in paragraphs (ii), (iii) and (iv) above. Importantly, the requirements for all types of PEP should also apply to family members or close associates of such PEPs.

6.4.7. Corporate Vehicles

Barbados law prohibits companies from issuing shares in bearer form. Where a financial institution decides that companies with nominee shareholders represent an acceptable business risk, they must exercise care in conducting transactions. Financial institutions must ensure they can identify the beneficial owners of such companies and must immobilise bearer shares and bearer share warrants¹² as a means of monitoring the identity of such

¹² A **bearer share warrant** is a document issued by a company certifying that the bearer is entitled to a certain amount of fully paid stock shares.



companies by, for example, requiring custody by:

- a. The financial institution, or its subsidiary, regulated affiliate, parent or holding company;
- b. A recognized regulated financial institution in a jurisdiction with equivalent AML/CFT & PF standards; and
- c. Requiring the prior approval before shares can be exchanged.

6.4.8. Virtual Asset Service Provider (VASP)

The FATF defines:

- "Virtual asset" as a digital representation of value that can be digitally traded or transferred and can be used for payment or investment purposes. Virtual assets do not include digital representations of fiat currencies, securities, and other financial assets that are already covered elsewhere in the FATF Recommendations; and
- "VASP" as any natural or legal person who is not covered elsewhere under the Recommendations and as a business conducts one or more of the following activities or operations for or on behalf of another natural or legal person:
 - Exchange between virtual assets and fiat currencies;
 - Exchange between one or more forms of virtual assets;
 - Transfer of virtual assets;
 - Safekeeping and/or administration of virtual assets or instruments enabling control over virtual assets; and
 - Participation in and provision of financial services related to an issuer's offer and/or sale of a virtual asset.

When establishing and maintaining relationships with VASP, a financial institution should:

- i. Adequately assess account risk and monitor the relationship for suspicious or unusual activity;
- ii. Understand the intended use of the account, including the anticipated transaction volume, products and services used, and geographic locations involved in the relationship; and
- iii. Obtain the identity of the beneficial owners of the client funds where it is not satisfied that the intermediary has in place due diligence procedures equivalent to the standard of this Guideline.

6.5 Non-Simplified Due Diligence for Higher Risk Scenarios

Simplified customer due diligence should be unacceptable for specific higher-risk scenarios. Higher-risk scenarios may include, but are not limited to the following:

• A customer is not physically present for identification purposes; or



• The nature of the situation is such, or a risk assessment reveals, that a higher risk of money laundering and the financing of terrorism are likely.

6.6 Higher Risk Countries

Certain countries are associated with predicate crimes such as drug trafficking, fraud and corruption and consequently may pose a higher potential risk to financial institutions. Conducting business relationships with customers who are either citizens of or domiciled in such countries may expose the financial institution to reputational risk. Financial institutions are encouraged to consult publicly available information to ensure that they are aware of countries/territories which may pose a higher risk.

6.7 Retrospective Due Diligence

Where the identity information held on existing customers does not comply with the requirements of this guideline, financial institutions are required to develop a risk-based programme for ensuring compliance. Financial institutions must:

- i. Record their non-compliant business relationships, noting what information or documentation is missing;
- ii. Establish a framework for effecting retrospective due diligence, including the setting of deadlines for the completion of each risk category. The timing of retrofitting can be linked to the occurrence of a significant transaction, a material change in the way that an account is operating, or doubts about previously obtained customer due diligence data; and
- iii. Establish policies for coping with an inability to obtain information and documentation, including terminating the relationship and making a suspicious report.

Where a financial institution deems on the basis of risk and materiality, that it is not practical to retrofit a customer (e.g. the settlor has died; the account is inactive or dormant), exemption of such accounts must be approved by the compliance officer and senior management, ratified by the board and documented on the individual's file.

6.8 Reduced Customer Due Diligence

As discussed in Section 6.1, the financial institution's policy document should clearly define the risk categories/approach that is adopted and associated due diligence, monitoring and other requirements. A financial institution may apply reduced due diligence to a customer



provided that it satisfies itself that the customer is of such a risk level that qualifies for this treatment.

7.0 UNUSUAL & SUSPICIOUS TRANSACTIONS

Suspicious transactions are business transactions that give rise to reasonable grounds to suspect that they are related to the commission of a money laundering or terrorism offence. These transactions may be complex, unusual or large or may represent an unusual pattern. This includes significant transactions relative to the relationship, transactions that exceed prescribed limits or a very high account turnover that is inconsistent with the expected pattern of transactions. In some instances, the origin of the transaction may give rise to suspicion.

A pre-requisite to identifying unusual and suspicious activity is the profiling of customers and determination of consistent transaction limits. Unusual transactions are not necessarily suspicious, but they should give rise to further enquiry and analysis. In this regard, financial institutions must examine, to the extent possible, the background and purpose of transactions that appear to have no apparent economic or visible lawful purpose, irrespective of where they originate.

Financial institutions must develop procedures to assist in the identification of unusual or suspicious activity in all types of business transactions, products and services.

A financial institution must:

- i. Develop effective manual and/or automated systems to enable staff to monitor, on a solo, consolidated and group-wide basis, transactions undertaken throughout the course of the business relationship and identify activity that is inconsistent with the financial institution's knowledge of the customer, their business and risk profile; and
- ii. Determine customer specific limits based on an analysis of the risk profile of customers, the volume of transactions and the account turnover. When applied may give rise to multiple limits and/or aggregate limits on a consolidated basis.

Financial institutions must not grant blanket exemptions and must:

- i. Clearly document their policy for the granting of such exemptions including the qualifying criteria for exemption, officers responsible for preparing and authorizing exemptions, the basis for establishing threshold limits, review of exempt customers and procedures for processing transactions.
- ii. Maintain authorised exempt lists showing threshold limits established for each qualifying customer.



For the purposes of this guideline, and consistent with Section 2 of the MLFTA, a transaction includes an attempted or aborted transaction.

7.1 Internal Reporting Procedures

To facilitate the detection of suspicious transactions, a financial institution must:

- i. Require customers to declare the source and/or purpose of funds for business transactions in excess of threshold limits, or such lower amount as the financial institution determines, to ascertain the legitimacy of the funds. Where electronic reports are employed instead of the form, they should capture the information included in the Declaration Source of Funds (DSOF) form and should be signed by the customer;
- ii. Develop written policies, procedures and processes to provide guidance on the reporting chain and the procedures to follow when identifying and researching unusual transactions and reporting suspicious activities;
- iii. Identify a suitably qualified and experienced person to whom unusual and suspicious reports are channelled. The person should have direct access to the appropriate records to determine the basis for reporting the matter to the FIU (See Section 7.2);
- iv. Require its staff to document in writing their suspicion about a transaction; and
- v. Require documentation of internal enquiries.

7.2 External Reporting

Financial institutions are required by law to report promptly to the FIU where the identity of the person or entity involved, the transaction or any other circumstance concerning that transaction lead the financial institution to have reasonable grounds to suspect that a transaction:

- i) Involves proceeds of crime to which the MLFTA applies;
- ii) Involves the terrorist financing;
- iii) Involves the financing of proliferation;
- iv) Is of a suspicious or an unusual nature; or
- v) Is conducted by, or relates to, a person or entity against whom a terrorist designation order is in force or relates to the property of such a person or entity.



Where a suspicious report has been filed with the FIU, and further unusual or suspicious activity pertaining to the same customer or account arises, financial institutions must file additional reports with the FIU.

7.3 Freezing and Unfreezing

In addition, pursuant to the United Nations Resolutions on terrorist financing and the financing of proliferation, financial institutions must freeze any funds or other assets held for individuals or entities so designated by a terrorist designation order or counterproliferation order in respect of listed persons. Orders will be communicated electronically or in the Official Gazette and local newspapers. Financial institutions are required to submit a report to the identified Competent Authority which should include the total sum of frozen assets. The obligation to freeze is extended to all funds or other assets that are wholly or jointly owned or controlled, directly or indirectly, of designated persons or entities, as well as funds or assets of persons and entities on behalf of, or at the direction of, designated persons or entities. Where a terrorist designation order or counter-proliferation order has been lifted. Financial Institutions should have a mechanism in place to release the assets previously frozen.

See the detailed Guidelines on TF and PF Financial Sanctions obligations.¹³

Financial institutions, their directors, officers, employees and agents are protected under the MLFTA from any action, suit or proceedings for breach of any restriction on disclosure of information, if they report suspicious activity in good faith to the FIU, even if they did not know precisely what the underlying criminal activity was, and regardless of whether illegal activity actually occurred. It is against the law for employees, directors, officers or agents of a financial institution to disclose that a suspicious transaction report or related information on a specific transaction has been reported to the FIU. These provisions are not intended to inhibit information sharing within financial groups. (See Section 6.0)

Reports must be in the format determined by the FIU (See www.fsc.gov.bb). However, where a matter is considered urgent, an initial report may be made by contacting the FIU by telephone or e-mail.

Where a person is a client of both the financial institution and another group member, and a suspicious report is prepared by the latter, the Barbados FIU must be notified.

8.0 COMPLIANCE AND AUDIT

Financial institutions must designate a suitably qualified person with the appropriate level of authority, seniority and independence as Compliance Officer or indicate an individual

¹³ Refer to Omnibus Guidelines on Terrorist Fin. Sanctions for FIs to be issued by the AMLA in conjunction with Supervisors.



whose function includes AML compliance. The Compliance Officer must be independent of the receipt, transfer or payment of funds, or management of customer assets, and should have timely and uninhibited access to customer identification, transaction records and other relevant information. The powers and reporting structure of the officer should be conducive to the effective and independent exercise of duties.

The Compliance Officer must:

- i. Undertake responsibility for developing compliance policies;
- ii. Develop a programme to communicate policies and procedures within the entity;
- iii. Monitor compliance with the financial institution's internal AML programme;
- iv. Receive internal reports and consider all such reports;
- v. Issue, in his/her own discretion, external reports to the FSC as soon as practicable after determining that a transaction warrants reporting;
- vi. Monitor the accounts of persons for whom a suspicious report has been made;
- vii. Establish and maintain on-going awareness and training programmes for staff at all levels;
- viii. Establish standards for the frequency and means of training;
- ix. Report at least annually to the board of directors (or relevant oversight body in the case of branch operations) on the operations and effectiveness of the systems and controls to combat money laundering and the financing of terrorism;
- x. Review compliance policies and procedures to reflect changes in legislation or international developments;
- xi. Participate in the approval process for high-risk business lines and new products, including those involving new technologies; and
- xii. Be available to discuss with the FSC or the FIU matters pertaining to the AML/CFT & PF function.

The internal audit department must carry out reviews to evaluate how effectively compliance policies are being implemented. Such reviews must be carried out on a frequency consistent with the financial institution's size and risk profile. The review process must identify and note weaknesses in policies and procedures, corrective measures and ensure timely follow-up of actions.

The FSC recognises, however, that the designation of a Compliance Officer or the creation of an internal audit department may create difficulties for some small financial institutions. Where this is not possible, a financial institution may, subject to the FSC's agreement, outsource the operational aspects of the compliance or internal audit function to a person or,



firm that is not involved in the auditing or accounting functions of the financial institution.

Notwithstanding, the responsibility for compliance with the MLFTA and the guideline remains that of the financial institution and the requirements of this section will extend to the agent. A financial institution must always be ready to respond to the FSC and the FIU on AML/CFT & PF issues.

9.0 RECORD-KEEPING

To demonstrate compliance with the MLFTA and to facilitate investigations undertaken by the FIU, financial institutions must establish a document retention policy that provides for the maintenance of a broad spectrum of records, including those related to customer identification, business transactions, internal and external reporting and training.

Financial institutions must maintain these records for a minimum of <u>five years</u>, in accordance with Section 18 (2) (a) of the MLFTA, after the termination of the business transaction, or the business relationship, whichever is applicable.

However, it may be necessary for financial institutions to retain records, until such time as advised by the FIU or High Court, for a period exceeding the date of termination of the last business transaction where:

- i. There has been a report of a suspicious activity; or
- ii. There is an on-going investigation relating to a transaction or client.

Financial institutions must ensure that records held by an affiliate outside Barbados at a minimum, comply with the requirements of Barbados law and this guideline.

Records must be retained in a format, including electronic, scanned or microfilm, that would facilitate reconstruction of individual transactions (including the amounts and types of currency involved) so as to provide, if necessary, evidence for prosecution of criminal activity and to enable financial institutions to comply swiftly with information requests from the FIU. This applies whether or not records are stored off the premises of the financial institution.

When a financial institution merges with or takes over another entity, it must ensure that the records described above can be readily retrieved. Where the records are kept in a contractual relationship by an entity other than a financial institution, the financial institution is responsible for retrieving those records before the end of the contractual arrangement.

The nature of records that must be retained is set out at Section 2 of the MLFTA, which



defines a business arrangement, business transaction, and business transaction record.

9.1 Internal and External Records

In accordance with section 18.2 of the MLFTA, financial institutions must maintain records related to unusual and suspicious transaction reports. These must include:

- i. All reports made by staff to the Compliance Officer;
- ii. The internal written findings of transactions investigated. This applies irrespective of whether a suspicious report was made;
- iii. Consideration of those reports and of any action taken;
- iv. Reports by the Compliance officer to senior management and board of directors.
- v. Reports to the Authority on positive screening results in relation to terrorist financing and the financing of proliferation; and
- vi. Reports to the Authority on the total amount of frozen assets in relation to terrorist financing and the financing of proliferation.

9.2 Training Records

In order to provide evidence of compliance with Section 21 of the MLFTA, at a minimum, a financial institution must maintain the following information:

- Details and contents of the training programme provided to staff members;
- Names of staff receiving the training;
- Dates that training sessions were held;
- Test results carried out to measure staff understanding of money laundering, terrorist financing and the financing of proliferation requirements; and
- An on-going training plan.

10.0 TRAINING AND AWARENESS

An integral element of the fight against money laundering and the financing of terrorism is the awareness of those charged with the responsibility of identifying and analysing potential illicit transactions. Financial institutions must, therefore, establish ongoing employee training programmes. Training must be targeted at all employees but added emphasis must



be placed on the training of the Compliance Officer and the compliance and audit staff because of their critical role in sensitising the broader staff complement to AML/CFT & PF issues and ensuring compliance with policy and procedures.

Financial institutions, therefore, must:

- i. Develop an appropriately tailored training and awareness programme consistent with their size, resources and type of operation to enable their employees to be aware of the risks associated with money laundering, terrorist financing and the financing of proliferation, to understand how the institution might be used for such activities, to recognise and handle potential money laundering, terrorist financing or proliferation financing transactions and to be aware of new techniques and trends in money laundering, terrorist financing of proliferation;
- ii. Clearly explain to staff the laws, the penalties for non-compliance, their obligations and the requirements concerning customer due diligence and suspicious transaction reporting;
- iii. Formally document, as part of their anti-money laundering policy document, their approach to training, including the frequency, delivery channels and content;
- iv. Ensure that all staff members are aware of the identity and responsibilities of the Compliance Officer and/or the Reporting Officer to whom they must report unusual or suspicious transactions;
- v. Establish and maintain a regular schedule of new and refresher programmes, appropriate to their risk profile, for the different types of training required for:
 - a. New hire orientation;
 - b. Operations staff;
 - c. Supervisors;
 - d. Board and senior management; and
 - e. Audit and compliance staff.
- vi. Obtain an acknowledgement from each staff member on the training received; and
- vii. Provide all staff with reference manuals/materials that outline their responsibilities and the institution's policies. These should complement rather than replace formal training programmes.

10.1 Content and Scope of the Training Programme

A financial institution's overall training programmes must cover topics pertinent to its operations and must be informed by developments in international AML/CFT & PF



standards. Training should be general as well as specific to the area in which the trainees operate. As staff members move between jobs, their training needs for AML/CFT & PF may change. Training programmes must, inter alia, incorporate references to:

- i. Relevant money laundering and terrorism financing laws and regulations;
- ii. Definitions and examples of money laundering, terrorist financing and proliferation financing schemes;
- iii. How the institution can be used by launderers or terrorists;
- iv. The importance of adhering to customer due diligence policies, the processes for verifying customer identification and the circumstances for implementing enhanced due diligence procedures;
- v. The procedures to follow for detection of unusual or suspicious activity across lines of business and across the financial group;
- vi. The completion of unusual and suspicious transaction reports;
- vii. Treatment of incomplete or declined transactions; and
- viii. The procedures to follow when working with law enforcement or the FIU on an investigation.

11.0 PRE-EMPLOYMENT BACKGROUND SCREENING

The ability to implement an effective AML/CFT & PF programme depends in part on the quality and integrity of staff. Financial institutions must, therefore, undertake due diligence on prospective staff members. The senior management of a financial institution must:

- i. Verify the applicant's identity;
- ii. Develop a risk-focussed approach to determining when pre-employment background screening is considered appropriate or when the level of screening should be increased, based upon the position and responsibilities associated with a particular position. The sensitivity of the position or the access level of an individual staff member may warrant additional background screening, which must include verification of references, experience, education and professional qualifications.
- Maintain an ongoing approach to screening for specific positions, as circumstances change, or for a comprehensive review of departmental staff over a period of time. Internal policies and procedures must be in place (e.g. codes for conduct, ethics, conflicts of interest) for assessing staff; and
- iv. Have a policy that addresses appropriate actions when pre-employment or subsequent due diligence detects information contrary to what the applicant or employee provided.



12.0 SECTOR SPECIFIC GUIDANCE

This section is intended to deal with specialised areas of relevant financial business which require more explanation and raise more complex issues than are dealt with in the general body of this guideline. This section must be read in conjunction with the other sections of this guideline.

For the purposes of this guideline relevant insurance business (RIB) means any entity, including any exempt insurance company or qualified insurance company which is licensed by the FSC to conduct insurance business in or from Barbados, and is engaged in the following types of insurance business;

- I. A permanent life insurance policy other than a group life insurance policy
- II. Any annuity contract, other than a group annuity contract and
- III. Any other individual life insurance product with features of cash value or investment
- IV. Any general insurance business
- V. Any intermediary selling or placing insurance business with a financial institution

12.1 Insurance

Life insurance and long term insurance products are the predominant classes of insurance used by money launderers; however some money-laundering activities could be employed through the use of non-life insurance as well. There are several types of life insurance products including term, whole life, and combinations of these types. There are also single or regular premium unit-linked life assurance policies in which units are linked to the value of the underlying investments. Unit-linked policies are the types which are more subject to abuse. Typically, in the context of AML guidance, and measured on a risk basis. Life and non-life activities should be separated, and where policies are hybrid in nature, for example, life insurance and investment, the funds should be appropriately segregated.

Life insurers/ long term insurers are required to conduct CDD on beneficiaries of life insurance policies before the payout of the policy. Life insurers/ long term insurers are also required to vet the beneficiaries of life insurance policies to identify whether they are higher risked, including PEPS, and whether EDD measures are applicable. Where high risks have been identified, financial institutions must inform the senior management before the payout of the policy and conduct EDD on the whole business relationship. Additionally, where appropriate, financial institutions shall consider filing a Suspicious Activity or Transaction Report. Thereafter all additional due diligence measures would apply including those set out at paragraph 6.4.6 entitled Politically Exposed Persons."

Where a transaction involves an insurer and an intermediary, each needs to separately consider its own position and to ensure that its own obligations under this guideline and the



MLFTA are duly discharged. In this regard there will be a necessity for KYC information sharing between intermediaries, as the first point of contact or outset of the relationship, and the insurer as the entity paying claims. An information share system should be put in place between insurer and intermediary to allow both entities to satisfy the requirements under the MLFTA. The KYC information shared should be used solely for the purpose of completing the KYC requirements unless otherwise stated in a formal agreement signed between the insurer and the intermediary.

As part of their due diligence process RIBs should:

- i. Establish procedures for obtaining identification information on new customers so as to be satisfied that a prospective customer is who he claims to be;
- ii. Use reasonable measures to verify and adequately document the identity of the customer or account holder at the outset of a business relationship; and
- iii. Except in instances outlined in section 6.8 of the guideline, ensure that they have adequate procedures:
 - a. To retain all post sale records associated with the maintenance of the contract, up to and including the point of maturity; and
 - b. Provide details of maturity processing and claim settlement including completed "discharge of obligation".

For the purposes of this guideline, the RIB should seek to identify the customer and all those who exercise control over the policy holder. A customer includes:

- i. A person or entity that maintains a policy/contract with the RIB;
- ii. A person or entity on whose behalf a policy/contract is maintained i.e. beneficial owner;
- iii. The beneficiaries of business transactions conducted by professional intermediaries such as lawyers, accountants, notaries, business introducers or any other professional service providers;
- iv. A person or entity entering into an arrangement with an intermediary through who a policy/contract is placed with a third party entity or insurer; or
- v. Any person or entity connected with a financial institution that can pose a significant risk to the RIB, including persons establishing business arrangements, purporting to act on behalf of a customer or conducting business.

In effecting the due diligence process, RIBs should:

i. Whenever possible, require prospective customers to be interviewed in person. In cases of an exempt insurance company or a qualifying insurance company where the ultimate transaction is outside of Barbados, RIBs should ensure that appropriate



customer due diligence is conducted at source. Exceptions to this are outlined in Sections 6.8;

- ii. In verifying customer identity, use independent official or other reliable source documents, data or information to verify the identity of the beneficial owner prior to opening the account or establishing the business relationship.
- iii. Determine through a risk analysis of the type of applicant and the expected size and activity of the account, the extent and nature of the information required to open an account. Examples of documentation for different types of customers are set out in Sections 6.1 to 6.5.

Generally, RIBs should not accept funds from prospective customers unless the necessary verification has been completed. In exceptional circumstances, where it would be essential not to interrupt the normal conduct of business (e.g. non face-to-face business and securities transactions), verification may be completed after establishment of the business relationship. Should this be determined to be an acceptable risk, RIBs should adopt risk management procedures with respect to the conditions under which a customer may utilise the business relationship prior to verification. If the requirements are not met, and it is determined that the circumstances give rise to suspicion, then the RIB should make a report to the FIU.

Procedures should include a set of measures such as a limitation of the number, types and/or amount of transactions that can be performed and the monitoring of large or complex transactions being conducted outside of expected norms for that type of relationship. Where there is a suspicion that a transaction relates to money laundering or the financing of terrorism, RIBs should be cognizant of tipping off a customer when conducting due diligence. The RIB should make a business decision whether to open the account or execute the transaction as the case may be, but a suspicious report should be submitted to the FIU.

12.2 Mutual Funds and Mutual Fund Administrators

In this section:

a "Mutual Fund" or "Fund" is as defined in accordance to the Mutual Funds Act 2002 CAP 320B, ("*the MFA*") as:

- (*a*) a registered unit trust;
- (*b*) a company;
- (c) a partnership; or
- (d) a society,



that has been granted a licence under this Act for the purpose of carrying on mutual fund business in or from Barbados in compliance with this Act, but does not include:

(i) a person licensed under

- 1.1. Part II of the Financial Institutions Act, other than a finance company;
- 1.2. the *Insurance Act*; and
- 1.3. the *Exempt Insurance Act*;

(ii) a friendly society within the meaning of the Friendly Societies Act;

(iii) a society, financial institution or association within the meaning of the *Co-operative Societies Act*;

(iv) any company or partnership, whether Barbadian or foreign, that is primarily engaged in any industrial, commercial or charitable enterprise and may include a unit trust.

A "Licensed Mutual Fund Administrator" or "An Administrator" means the holder of a general administration licence or a restricted administration licence granted under the Mutual Funds Act. That is: a person managing or administering a Mutual Fund (including controlling all or substantially all of its assets); a person providing the principal office of a mutual fund in Barbados or providing an operator to the mutual fund as defined in section 2 of the Mutual Funds Act CAP 320B.

A "Promoter" is as defined in section 2 of the Mutual Funds Act CAP 320B; namely, any person who causes the preparation or distribution of an offering document in respect of a Mutual Fund or proposed Fund. This does not include a professional adviser acting for or on behalf of the aforementioned persons.

12.2.1 Timing of Verification

The MLFTA provide that there should be procedures in place requiring, as soon as reasonably practicable after contact is first made with an applicant for business, either satisfactory evidence of the applicants identity or that steps are taken which will produce satisfactory evidence of identity. The time span in which satisfactory evidence has to be obtained depends on the particular circumstances and the practicalities of obtaining evidence before commitments are entered into between parties and before money passes.

In the Fund context, situations may arise in which satisfactory identification procedures have not been completed prior to the receipt of subscription funds or redemption settlement requests. Whether or not it is appropriate to transfer funds to a brokerage or similar account in the name of the Fund may depend on the nature of the investment. Mutual funds and administrators should ensure that they have implemented a tightly-controlled procedural framework to ensure that shares/units/interests are not applied to investors and that



redemption proceeds are not settled without senior management approval, the basis for such approval to be recorded and such records retained.

If, after having conducted a risk assessment in accordance with section 6 of the guideline, verification procedures or identification of an investor have not been completed prior to the date on which redemption is due to take place, the mutual fund should use the opportunity of redemption to seek satisfactory evidence of identity. It is industry best practice that, save in exceptional circumstances, payment of the redemption proceeds should be made only to the investor and not to a third party. In all circumstances the requisite level of due diligence on a risk basis should have been employed

12.2.2 Client verification – Assumed Business

Where a successor firm is acquiring administration of an existing mutual fund, the successor must ensure that the necessary due diligence has been performed prior to performing the administration. It may be possible to rely upon the evidence of identity obtained by a predecessor administrator provided that the original files, or certified copies of the original files, are transferred to the successor administrator and the successor firm has assessed the quality of the evidence on investor identity. Where insufficient evidence exists, it may be appropriate to supplement with additional evidence to meet the standards required by this guideline.

12.2.3 Fund Compliance Procedures

Regulated financial institutions must have internal reporting procedures in place to (1) identify and report suspicious activity, (2) monitor and ensure internal compliance with laws relating to money laundering, and (3) test the AML/CFT & PF system consistent with the MLFTA and this guideline. Both mutual funds and their administrators have separate obligations to maintain and implement procedures in respect of their relevant financial business. Although ultimate responsibility for maintaining and implementing satisfactory procedures remains with the financial institution, the obligations may be met by delegating or outsourcing those functions. A fund can meet its obligations in relation to the procedures in a number of ways:

- i. It can implement procedures directly;
- ii. Where a fund has no staff in Barbados and the administration of subscriptions and redemptions is conducted by a person subject to the anti-money laundering regime of Barbados, in a jurisdiction not included in the FATF's list of high risk and non-cooperative jurisdictions, or on the UN Security Council's sanctions list, the fund will be regarded by the FSC as being compliant with the guideline if the fund's reliance on such a person is acknowledged in an appropriate agreement (e.g., an



administration or registrar and transfer agency agreement), and if the person administering subscriptions and redemptions does so in compliance with the applicable procedures of such jurisdiction;

- iii. Where a fund has delegated any of the procedures to a person subject to the antimoney laundering regime of the Barbados or an approved jurisdiction, consistent with the requirements of the guideline, where applicable, the fund will be regarded by the FSC as being compliant with the guideline; and
- iv. A fund may also delegate any or all of its obligations with respect to the maintenance of Procedures to a suitable third party or parties, whether within or outside Barbados, provided that such appointment is consistent with the requirements of sections 6-11 of the guideline, where applicable;
- v. A fund administrator may delegate any of the requirements of this guideline to a regulated person in Barbados or a person in a jurisdiction not included in FATF's list of high risk and non-cooperative jurisdictions that is subject to the AML/CFT & PF regime of that country, consistent with the requirements of the guideline, where applicable. The fund administrator will be regarded by the FSC as being compliant with the guideline with respect to the procedures if the delegate complies with the procedures of such jurisdiction; and
- vi. A fund administrator may also delegate any or all of its obligations with respect to the maintenance of the requirements of this guideline to a suitable third party or parties, whether within or outside the Barbados, provided that such appointment is consistent with the requirements of sections 6-11 of the guideline, where applicable.

Notwithstanding the above, the operators of a fund or the fund administrator should document, either as a board resolution or otherwise, the manner in which the entity has met its obligation to maintain procedures outlined in this guideline.



12.3 Market Actors: Securities and Investment Business

Introduction

Market actors are less likely to be at risk during the initial placement stage of money laundering because cash settlement of investment transactions is relatively rare. Instead, in the securities and investment business, it is more likely that market actors will come into contact with the layering and integration stages of a money laundering operation than the placement of cash. Often the money launderers' intention will be simply to carry out transactions for their own purposes, and to complicate the audit trail in the event of an investigation at a later stage.

Layering and integration of laundered money tend to occur in the securities and investment businesses because the liquidity of many investment products attracts sophisticated money launderers, as it allows them the opportunity to move funds quickly and easily from one product to another, mixing lawful and illicit proceeds and integrating them into the legitimate economy. Investment businesses are also able to transfer monies across borders quickly and efficiently. Complex and sophisticated new investment products that are constantly being introduced, and the lack of order in emerging markets, offer considerable potential to the money launderer.

Procedures and records maintained by investment businesses constitute an important audit trail and play an important part in combating money laundering.

Table 1: Identification of Customer/Counterparty

The applicant for business may be one of the following:

Where the Market Actor	Applicant for Business is
acts as agent in buying, selling, managing, subscribing for or underwriting securities	the principal
acts as principal or makes arrangements in buying, selling, managing, subscribing for or underwriting securities	the counterparties
advises an investor or potential investor on the merits for buying, selling, managing subscribing for or underwriting securities	the investor or potential investor



12.3.1 Client Verification

Client verification information should be obtained prior to opening account or establishing business relationship. If it is not forthcoming at the outset or within a reasonable time, the relationship should be re-evaluated and transactions should not proceed. For exceptions, refer to section 6.8 of this guideline.

If the market actor acquires the clients/accounts of another market actor, if the money laundering procedures previously undertaken have not been in accordance with Barbados requirements, or the procedures cannot be checked by the market actor acquiring the new customer, or the customer records are not available to the acquiring market actor, then verification of identity procedures will need to be undertaken for all transferred customers as soon as is practicable.

Market actors should use their judgment in determining whether or not in the context of the intended business relationship they should place reliance on the due diligence procedures of intermediaries. In cases in which reliance is placed on the intermediary, senior management must make a judgement as to whether or not it would be prudent to obtain appropriate evidence of client verification either by provision by the introducer of primary documentation relating to confirm identity, or by written confirmation from the introducer that it has satisfied itself as to the *bona fides* and integrity of the client. This is further explained in section 6.4.4 of this guideline "Introduced Business".

Applicant for Business	Information which should be obtained
Where the principal, counterparty(ies), or investor or potential investor is a person	Sufficient information to anticipate normal business activity, including type of products required and general level of likely activity and investment goals.
Where the principal, counterparty(ies), or investor or potential investor is a company, or otherwise	Sufficient information to anticipate normal business activity, including type of products required and general level of likely activity and investment goals; and
	Sufficient information regarding intra-group relationships, if any; clients; service providers; and trading partners to establish a trading profile which can be monitored against transactions.

Table 2: Information Requirements



12.3.2 Enhanced Due Diligence, Warning Signs and Suspicious Transactions

The aim of the money launderer is to introduce as many layers as possible. This means that the money may pass through a number of sources and through a number of different persons or entities. Of note, long-standing and apparently legitimate customer accounts may be used to launder money or finance terrorist activity innocently, as a favour, or due to the exercise of undue pressure. Settlement also poses an area of risk for market dealers, payment through a third-party cheque or a money transfer where there is a variation between the account holder, the signatory an the prospective investor should give rise to additional enquiries. One should note that cash settlement through a third party is not in itself suspicious, but poses an area of vulnerability. Enhanced due diligence may also be applied in situations where the market actor is particularly exposed to reputational risk. Section 6.4 of the guideline provides information on procedures in dealing with situations that require enhanced due diligence.

The following list contains additional "red flags" which may indicate a money laundering scheme. The presence of any of the following behaviours does not necessarily indicate an inappropriate or illegal act, but the market actors should be on enquiry and be satisfied with any explanation, especially as more and more of the activities listed below are present.

- i. Clients who are unknown to the market actors and verification of identity / incorporation proves difficult;
- ii. Clients who wish to deal on a large scale but are completely unknown to the market actor;
- iii. Clients who wish to invest or settle using cash;
- iv. Clients who use a cheque that has been drawn on an account other than their own;
- v. Clients who change the settlement details at the last moment;
- vi. Clients who insist on entering into financial commitments that appear to be considerably beyond their means;
- vii. Clients who accept relatively uneconomic terms, when with a little effort they could have a much better deal;
- viii. Clients who have no obvious reason for using the services of the market actor(e.g. clients with distant addresses who could find the same service nearer their home base;
- ix. Clients whose requirements are not in the normal pattern of the service provider's business which could be more easily serviced elsewhere;
- x. Clients who refuse to explain why they wish to make an investment that has no obvious purpose;
- xi. Clients who are introduced by an overseas agent based in a country noted for drug production or distribution or a client introduced by an overseas branch, affiliate or other service provider based in a jurisdiction that is included in FATF's list of high



risk and non-co-operative jurisdictions;

- xii. Clients who make regular and large payments, including wire transactions, that cannot be clearly identified as bona fide transactions to, or receive regular and large payments from a jurisdiction included in the FATF's list of high risk and non-cooperative jurisdictions;
- xiii. Clients who transfer funds or shares to accounts in a jurisdiction that is included in the FATF's list of high risk and non-cooperative jurisdictions;
- xiv. Clients who make back to back deposit/loan transactions with subsidiaries or affiliates of overseas financial services businesses;
- xv. Clients who want to transfer funds overseas or make payment in foreign currency which appear to have no commercial objective;
- xvi. Clients who indulge in much activity with little or no profit over a number of jurisdictions;
- xvii. Clients who carry out large numbers of transactions with the same counterparty in small amounts of the same security, each purchased for cash and then sold in one transaction, particularly if the proceeds are also then credited to an account different from the original account;
- xviii. Clients who purchase low grade securities in an overseas jurisdiction, sell locally and then purchase high grade securities with the proceeds;
 - xix. Clients who constantly pay-in or deposit cash to cover requests for bankers drafts, money transfers or other negotiable and readily marketable money instruments;
 - xx. Clients who wish to maintain a number of trustee or clients" accounts which do not appear consistent with the type of business, including transactions which involve nominee names;
 - xxi. Any transaction involving an undisclosed party;
- xxii. Transfer of the benefit of an asset to an apparently unrelated third party, or assignment of such benefit as collateral; and
- xxiii. There is significant variation in the pattern of investment with reasonable or acceptable explanation.

Market actors also need to be aware that its employees could be targeted by money launderers and therefore should be aware of:

i. Changes in employee characteristics (e.g. lavish life styles or avoiding taking holidays); and

Changes in employee or agent performance, (e.g. a dealer has remarkable or unexpected increase in performance).